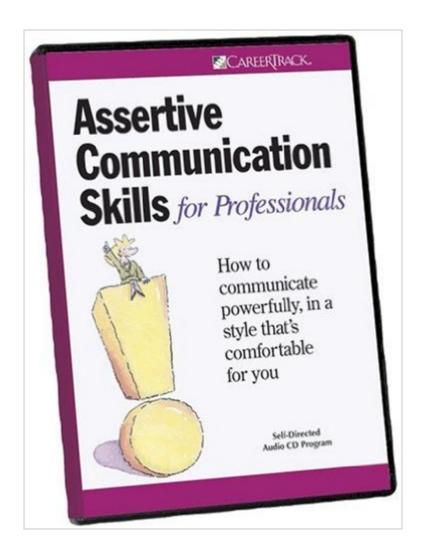
## The book was found

# Assertive Communication Skills For Professionals





## Synopsis

Combine strength with sensitivity to get more of what you want. Ever notice the way assertive people can be honest and forthright -- and still respect the feelings of others? Their skills and style earn them respect and cooperation at every level. This program will show you how to handle your communication challenges with confidence, openness, and competence. Program Highlights: \* A self-test to determine how assertive you are now \* Roadblocks to assertiveness \* Picking and planning your battles \* The most effective way to ask for what you want -- and get it \* Assertive confrontation: how to deal with issues instead of emotions

#### **Book Information**

Audio CD

Publisher: CareerTrack (June 1, 1994)

Language: English

ISBN-10: 1933328037

ISBN-13: 978-1933328034

Product Dimensions: 11.5 x 9.6 x 1.1 inches

Shipping Weight: 1 pounds (View shipping rates and policies)

Average Customer Review: 4.0 out of 5 stars Â See all reviews (7 customer reviews)

Best Sellers Rank: #424,384 in Books (See Top 100 in Books) #44 in Books > Books on CD >

Business > Investing #123 in Books > Books on CD > Business > Management #296 in Books

> Books on CD > Business > General

### **Customer Reviews**

There is decent information in here, but it could probably be pared down to one CD instead of four. There's a lot of fluff in here and the speaker comes off as condescending. I'm hoping for the price there are better sets available. There are many "examples" that are low-budget reenactments of real world situations. I think these same points could have been made more effectively without the sillyness.

I highly recommend this to anyone who has problems with conflict resolution at work. I am a technical person, and tend to shy away from conflict of any kind. This material is about how to stand your ground without being a jerk. It has helped me tremendously both personally and professionally.

I rated this a 4 star because I just finished listening to this and was impressed with the ideas and the

manner it was presented. I may come back and change my rating if I find I am able to really put this to work. I think of past situations that this might have helped turn out better, so I will have to see if I can really use it in my future.

[[ASIN:B000RZVKLQ Assertive Communication Skills for Professionals (Audio Workbook)] I teach a two hour assertiveness skills seminar and this is the best CD/program I have found. Carol Price knows what she is talking about. I have always said that assertiveness is a mind set as well as a skill set and I think Carol Price is excellent at not only showing why people are not assertive but how to get past their past non-assertive behavior and become more confident/assertive. Regards, Leroy Hamm

#### Download to continue reading...

Communication Skills: 101 Tips for Effective Communication Skills (Communication Skills, Master Your Communication, Talk To Anyone With Confidence, Leadership, Social Skills) Assertive Communication Skills for Professionals Leadership: Management Skills, Social Skills, Communication Skills - All The Skills You'll Need (Conversation Skills, Effective Communication, Emotional ... Skills, Charisma Book 1) iPhone for Work: Increasing Productivity for Busy Professionals (Books for Professionals by Professionals) Social Intelligence: A Practical Guide to Social Intelligence: Communication Skills - Social Skills - Communication Theory - Emotional Intelligence - How to Be a Good Leader: The Ultimate Guide to Developing the Managerial Skills, Teamwork Skills, and Good Communication Skills of an Effective Leader Social Skills - Social Fluency: Genuine Social Habits to Work a Room, Own a Conversation, and be Instantly Likeable...Even Introverts! (Communication Skills, Small Talk, People Skills Mastery) Leadership: Become A Super Leader - Management, Management Skills, Communication & Coaching (Business Skills, Influence, Persuasion, Body Language, Leadership Skills, Emotional Intelligence) Communication and Communication Disorders: A Clinical Introduction (4th Edition) (Allyn & Bacon Communication Sciences and Disorders) Early Communication Skills for Children with Down Syndrome: A Guide for Parents and Professionals (Topics in Down Syndrome) Marriage: Save Your Marriage- The Secret to Intimacy and Communication Skills (marriage, relationships, save your marriage, divorce, love, communication, intimacy) Emotional Intelligence: Why EQ Can Often Matter More Than IQ (Control your emotions, communication skills, social skills, IQ, success) Chatter: Small Talk, Charisma, and How to Talk to Anyone, The People Skills & Communication Skills You Need to Win Friends and Get Jobs Leadership: Leader Skills For Communication, Influence People and Business Coaching (Leadership, Influence People, Leader, Business Skills) Beginning Nokia

Apps Development: Qt and HTML5 for Symbian and MeeGo (Books for Professionals by Professionals) Pro Visual C++/CLI and the .NET 3.5 Platform (Books for Professionals by Professionals) Practical Android Projects (Books for Professionals by Professionals) Beginning Python Visualization: Crafting Visual Transformation Scripts (Books for Professionals by Professionals) ColdFusion Web Development with Macromedia Dreamweaver MX 2004 (Books for Professionals by Professionals) Microsoft SharePoint 2010: Building Solutions for SharePoint 2010 (Books for Professionals by Professionals)

<u>Dmca</u>